

Beyond the Boundaries of Entrepreneurial Thinking

Behaviors Rooted in Our Thinking

How Do You Think?

Score yourself on the following behaviors:

Use a 1 – 10 score rating where 1 is low and 10 is high

Relating	Score
<ul style="list-style-type: none">• Your interest and ability to form caring relationships	_____
<ul style="list-style-type: none">• Your ability to foster high performance teamwork	_____
<ul style="list-style-type: none">• Your willingness to engage others seeking common ground	_____
<ul style="list-style-type: none">• Your ability to develop others through mentoring	_____
<ul style="list-style-type: none">• Your willingness to engage in conflict and controversy	_____
Self-Awareness	
<ul style="list-style-type: none">• Your commitment to ongoing professional and personal development	_____
<ul style="list-style-type: none">• Your willingness to pursue service over self-interest	_____
<ul style="list-style-type: none">• Your pursuit of work/life balance	_____
<ul style="list-style-type: none">• Your ability to remain composed in the face of tension	_____
<ul style="list-style-type: none">• Your interest in situational learning through self-awareness, wisdom, knowledge and insight	_____
Authenticity	
<ul style="list-style-type: none">• Your adherence to a set of assigned personal and organizational values and principles – “Walk the Talk”	_____
<ul style="list-style-type: none">• Your willingness to take tough stands and to deal with the undiscussables	_____
Systems Awareness	
<ul style="list-style-type: none">• Your interest in creating and doing good for your community	_____
<ul style="list-style-type: none">• Your ability to balance the human/technical resources to get results	_____
<ul style="list-style-type: none">• Your perspective, thinking and actions are through understanding the whole organizational system	_____
Achieving	
<ul style="list-style-type: none">• Your decisions are aligned with organizational strategy and long term thinking	_____
<ul style="list-style-type: none">• Your ability to convey organizational purpose, vision, and direction	_____
<ul style="list-style-type: none">• Your ability to focus on organizational goals, achievements, and performance	_____
<ul style="list-style-type: none">• Your ability to make decisions in real time	_____

Complying

Score

- Your recognition of working within a range of resources
- Your level of willingness to seek support and approval from others
- Your willingness to conform to meet expectations
- Your willingness to give away power and control

Arrogance

- Your tendency to be critical or cynical
- Your tendency to be aloof or emotionally disconnected

Controlling

- Your need for things to be perfect, always a certain way
- The extent to which you need above and beyond to get things done
- The extent to which you need to be on top, in the lead, or competitive
- Your tendency to be forceful, in charge or invulnerable

